

ACCESS

Data Network Solutions, Inc.

www.accessdnsi.com

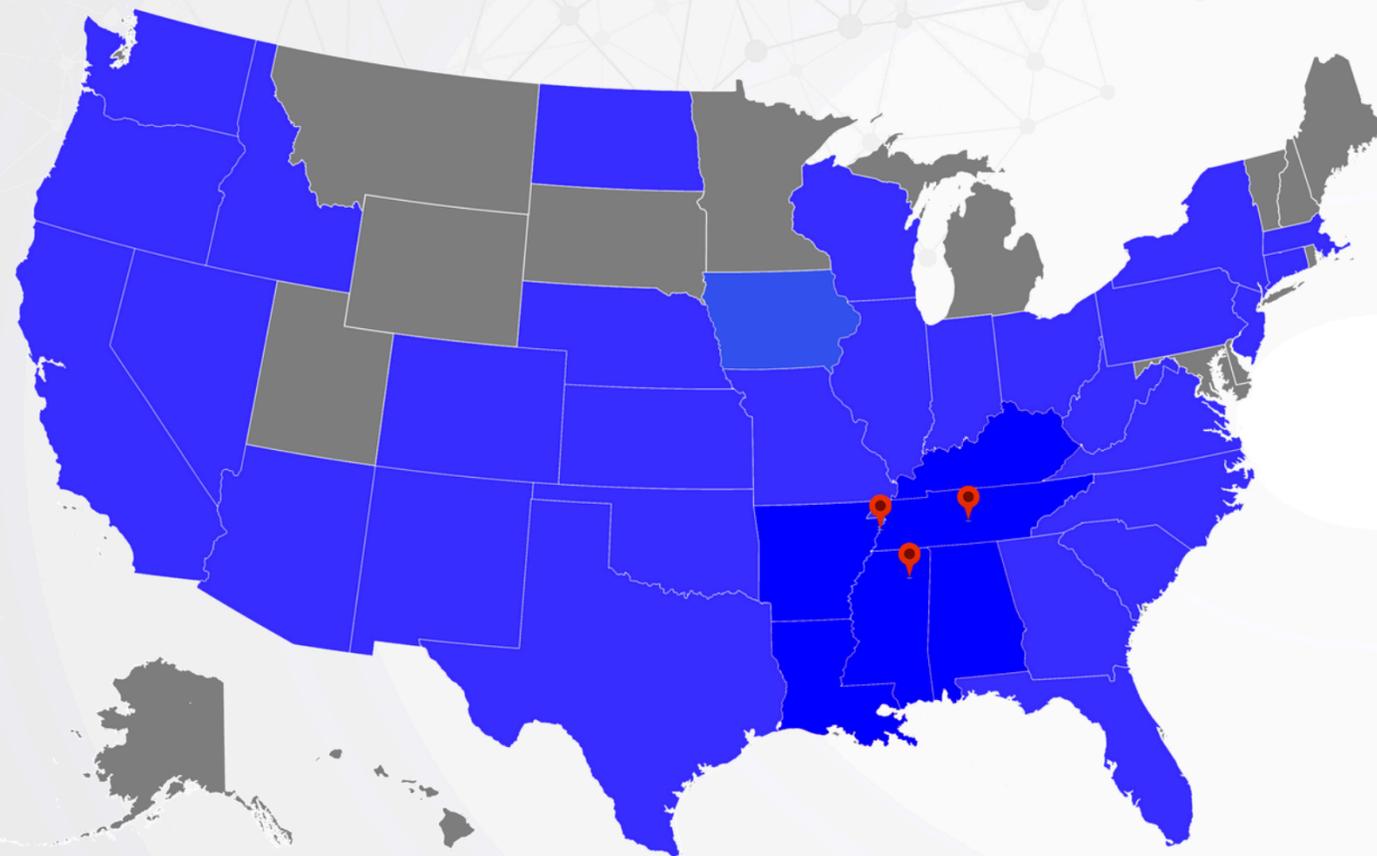
Company Overview

 866-399-7568

 4077 Viscount Dr. Memphis, TN 38118

 www.accessdnsi.com

Locations



We have locations in Memphis, Nashville, and Tupelo, MS.

We are licensed in Alabama, Arkansas, Kentucky, Louisiana, Mississippi, and Tennessee.

We have done work in Alabama, Arizona, Arkansas, California, Colorado, Connecticut, Florida, Georgia, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Massachusetts, Mississippi, Missouri, Nebraska, Nevada, New Jersey, New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, South Carolina, Tennessee, Texas, Virginia, Washington State, West Virginia, and Wisconsin.

Memphis, TN Corporate

Customer Review

I have worked with the ADNSI group over the last 3 years. Their knowledge on creating robust security solutions is top notch. Whether you are a small business or enterprise customer ADNSI will provide you with the support and solutions you need. - Joel J.

Nashville, TN Branch

Customer Review

Access Data Network Solutions has provided our company with the most state of the art equipment ranging from access control, data network, low voltage, audio, fire and security systems, as well as vehicle gate controls. Their technicians are very knowledgeable in their fields and willing to work around stringent schedules to accommodate our facility needs. Damon and his crew are great to work with. They go above and beyond to ensure that the customer is satisfied and happy. I highly recommend this company! - Chris C.

Tupelo, MS Branch

Customer Review

These guys do great install, very professional company, proud to have them in the Tupelo area. - Nathan S.

Our Success

Employee growth by year.



ACCESS DNSI is a comprehensive low-voltage contracting firm with a diverse range of services, serving Memphis, Nashville and Tupelo while extending our reach across Alabama, Arkansas, Kentucky, Louisiana, Mississippi, and Tennessee. We transcend traditional solutions and integration by becoming a strategic partner. We thoroughly evaluate our clients' existing capabilities, consider their desired outcomes, and then deliver tailor-made solutions and services to help them achieve their objectives.

Employees

+100

Through a relentless focus on customer service and certified, high-quality installations, ACCESS DNSI has grown from a small operation into a \$17 million (3-year average) enterprise. Today, the company employs over 100 team members, with 50+ based in Memphis, 40+ in Nashville, and 6 in Tupelo.

Dedication

+100%

Our clients' success is our success. We believe clear, consistent communication is the foundation of every project. That's why we are 100% dedicated to customer service and exceeding expectations.

Years in business

29

Founded in 1996, ACCESS DNSI has consistently grown year after year, delivering proven results that set us apart from the competition. Our long-standing track record demonstrates both stability and a commitment to excellence in every project we undertake.

Our Services

- **Monitoring**

Fire Alarm, Intrusion/Burglar Alarm, Security, Testing & Inspection Services

- **Fire Alarm Systems, and Emergency Radio Communication Enhancement Systems**

SIEMENS, RSI, Bosch, Fire-Lite, Silent Knight, KIDDE

- **Audio Visual Systems and Integration**

Conference Room Technologies, Video Walls, Sound Masking, Paging, Intercom

Q-SYS, Crestron, Biamp, Extron, Atlas, Draper, Kramer, Neat, NEC, Logitech, Samsung, LG, Planar, Valcom, Bogen, Lencore

- **Perimeter Security**

Custom Gates, Gate Operators, Commercial Fencing, Turnstile Systems, Barrier Systems

Boon Edam, Doorking, LiftMaster, Maximum Controls

- **Security Surveillance - Access Control Systems - Wireless Locks**

Genetec, Avigilon ALTA - Openpath and UNITY, Axis, ExacQ, Gallagher, Hanwha, DSC,

Alarm.com, Kantech, Salto, Brivo, ACCENTRA, Latch, ASSA ABLOY, Infinias

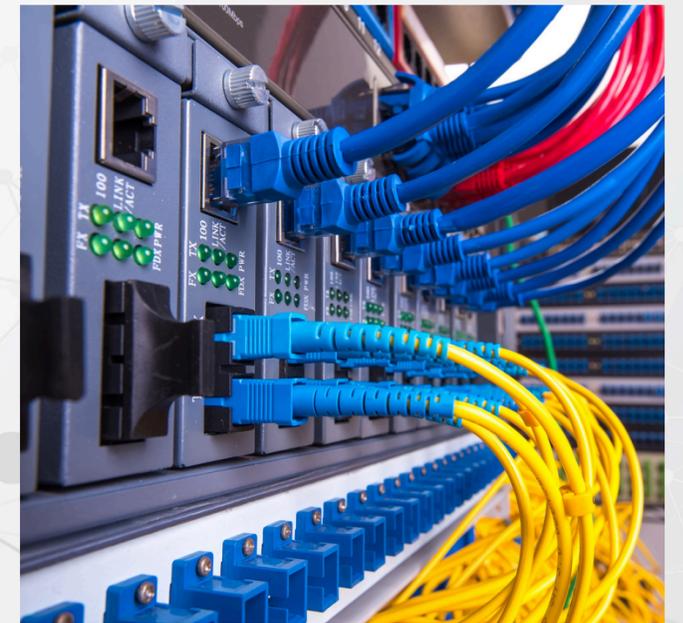
- **Intrusion**

Bosch, DSC, Honeywell, Qolsys, Alarm.com

- **Network Cabling, Voice Data, Fiber**

Certified to provide 25 year warranties on the following manufacturers:

SYSTIMAX, CommScope, Corning, Belden, Panduit, Hubbell, Leviton, Superior Essex



Credentials

Trade Associations

- **BICSI** RCDD, and BICSI Certified Technicians and Installers on staff.
- **AVIXA** CTS, and AVIXA Certified Programmers, Consultants, and Technicians on staff.
- **NICET** Certified Managers and Technicians on staff.
- **ACCESS DNSI** is fully certified to install all of the systems listed on our line card.



Line Card

Our Clients



Past Projects

Network Cabling - Including Copper and Fiber



Memphis, TN - Data Center

Installation of racks/cabinets, pathways, copper and fiber inside data center and connecting multiple pathways to other buildings - totaling **\$2 Million.**



Maumelle, AR – Distribution Center

Network cabling infrastructure buildout of TR cabinets, fiber backbone and copper cabling - totaling **\$1.5 Million.**



Memphis, TN – World HQ

Network cabling infrastructure installation on multiple Class A floors, with small Data Center - totaling **\$1.2 Million.**

Past Projects

Fire Alarm Systems



Collierville, TN – Retail

Installation and expansion of a Bosch Fire Alarm system in an occupied store - totaling **\$200K.**



Memphis, TN – Education

Installation of (4) Siemens Fire Alarm systems in occupied schools - totaling **\$550K.**



Batesville, MS - Manufacturing

Installation of a new Siemens Fire Alarm system in an occupied plant - totaling **\$150K.**

Past Projects

Audio Visual Systems and Integration



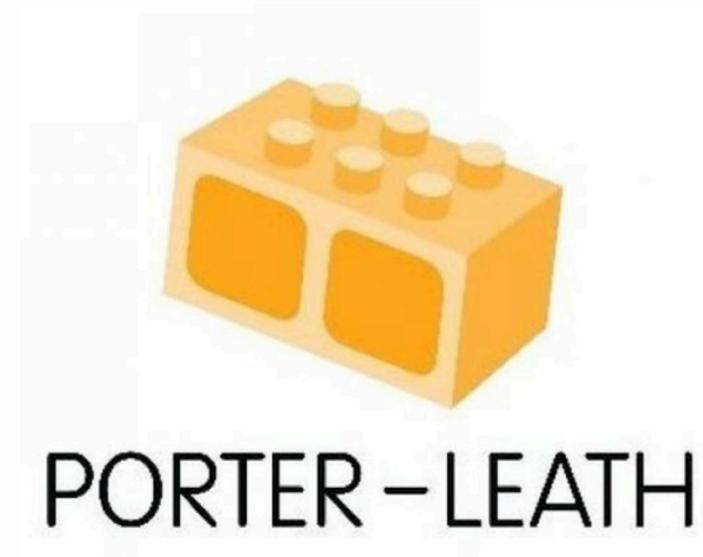
Nashville, TN – Command Center

This project included a Planar Clarity Matrix 7x2 video wall, an additional 2x2 video wall, and a fully integrated Crestron control and video system — totaling - **\$750K.**



Nashville, TN – 911/ECC

This project included (3) Planar TVF DVLED 6x5 video walls, a (1) 5x5 DVLED video wall, and a fully integrated Q-SYS AVoIP, and Control system and Cisco VTC— totaling — **\$650K.**



Memphis, TN - Education

This new construction project included Training/Multipurpose Rooms and Observation/Evaluation Rooms equipped with Crestron system control, video switching, and Biamp DSP — totaling **\$250K.**

Past Projects

Access Contol



Nashville, TN - The Reeve

LATCH Card Access (common area & unit locks), Avigilon Surveillance, ATLAS IED Audio, Building Network and WiFi - totaling **\$200K.**



Nashville, TN - Westgate II

Genetec Access Control & Surveillance, Axis Cameras, Bosch Intrusion, ASSA ABLOY IN200 PoE Locksets, ATLAS IED Background Music / Paging / Sound Masking, NORTON RIXON Auto Door Operators, Siemens Cerberus Fire Alarm, Trane HVAC Controls, Belden Network Cabling - totaling **\$1.1 Millon.**



Nashville, TN - Fab Shop

Genetec Access Control & Surveillance, Axis Cameras, Bosch Intrusion, ATLAS IED Background Music / Paging / Sound Masking, Siemens Cerberus Fire Alarm, Trane HVAC Controls, Berk-Tek / Leviton Network Cabling - totaling **\$900K.**

Past Projects

Security Surveillance Systems / Multiple Systems



Manufacturing

Jonesboro, AR

Cabling, Paging, Cameras - totaling
\$350K.

Hackettstown, NJ

Cabling, Cameras, ACS - totaling
\$500K.

Ormand Beachm FL

Cabling, Cameras, ACS - totaling
\$700K.



Distribution Centers

Phoenix, AZ

Cabling, Paging, Cameras, ACS -
totaling **\$750K.**

Byhalia, MS

Cabling, Paging, Cameras - totaling
\$500K.

Easton, PA

Cabling, Paging, Cameras, ACS -
totaling **\$650K.**



CAESARS
ENTERTAINMENT®

Hotel - Casinos

Isle of Capri

Cabling, and Genetec Systems
Upgrades - totaling **\$100K.**

Horseshoe

Cabling, to gaming tables, and
Perimeter Security Upgrades -
totaling **\$200K.**

Thank You

“Thank you for your time today. At ACCESS DNSI, we believe that **communication is the key to our success**—and to every successful partnership.”

We are ready to assist you!

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